

Business for Sale – Project Kangaroo

Summary

DTE Corporate Finance has been instructed to find a purchaser for a North West based business operating in the demolition, reclamation and waste recycling sectors.

Operating from a 5.6 acre site the business has four distinct but inter-related elements:

- Demolition services;
- Reclamation and salvage services;
- Skip hire and haulage; and
- Waste transfer station.

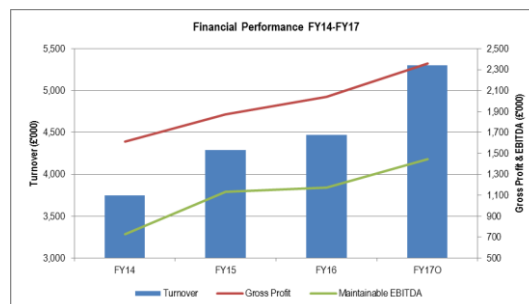
The different aspects of the business compliment each other and provide a diverse and robust business that has evidenced high margins and strong growth.

Investment Highlights

- Large 5.6 acre site with the potential of an advantageous land swap.
- Waste transfer license for up to 75,000 tonnes of non-hazardous waste per annum (currently operating at 45-50% of the authorised capacity).
- Significant and growing inventory of skips (>400) together with 14 wagons.
- Capacity to process up to 20,00 tonnes of bulk building materials without any additional CAPEX.
- Assets are replaced, on average, every three years.
- Over 50 employees, the majority of which can be re-deployed across the business' operations.

Financial Highlights

- The business has a track record of consistently achieving growth in turnover, gross profit and Maintainable EBITDA which demonstrated CAGR's of 12%, 13% and 26% respectively over the last 4 years.
- Impressive gross margin (c44%) attributed to the synergies between the various business elements, in particular due to the value they are able to extract from materials from demolition projects.
- The business is forecast outturn turnover in FY17 of £5.3m, generating gross profit of £2.4m and Maintainable EBITDA of £1.4m.
- Consistent record of cash generation.
- Strong and growing asset base.



Contact details for interested parties

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